



Part of the City Electric Supply Network

Posting Date:

Application Deadline Date:

Position: BRANCH MANAGER

Branch Location:

Group:

Job Summary:

We are looking for a highly motivated and organized individual to be responsible for the general management and operations of the branch. The successful candidate should be results driven, and knowledgeable in related electrical products. The branch manager is responsible for sales development, both with new and existing customers. They should be able to analyze and react to changing market conditions, and have an understanding of the P&L statement. The ideal candidate should possess a positive attitude, and be able to develop those on their team. They are driven to succeed, and create a stimulating work environment for their associates, and a professional relationship with their customers, and suppliers.

Responsibilities and Duties:

- Hire, train, supervise, evaluate, and motivate by setting clear objectives, and then making sure they are met.
- Develop and implement appropriate strategies to improve productivity.
- Delegating tasks.
- Overall P&L responsibility, and day-to-day reporting. *Lighting audits an asset.*
- Maintain sales objectives, and review inventory.
- Occasional travel to attend meetings and/or events.
- Joint vendor calls, and sales calls.
- Build cross functional relationships with IT/Finance/Marketing/Vendors.
- Responsible for self-improvement through company training and self learning.

Qualifications and Skills:

- Communicates information effectively.
- Highly motivated and organized.
- Strategic thinker.
- Ability to multi-task.
- Demonstrates leadership.
- Relevant experience/education in the electrical industry (*preferred, not required*)
- Experience working with financial statements.

OUR ETHOS:

PERFORMANCE:

Hold high personal expectations.
Strive to build the team rather than yourself.
Confident in yourself and your decisions.
Exercise good judgment with decision making.

EMPOWERMENT:

Show excitement and readiness to take ownership of projects and opportunities.

PASSION:

Aspire to be and do more everyday.

SERVICE:

Customer first attitude.
Practice consistently to be courteous and flexible.

EMPATHY:

Treat others with respect.

This person will be part of a passionate team within a growing organization. In addition, a compensation package including benefits and bonuses are also available.

If you are interested in this position and meet the above criteria, please forward your resume via email to be considered for this role to the contact below.

For internal applicants, please speak to your immediate supervisor prior to submitting your resume.

Attn:

Email: